

Dear Ladies and Gentlemen!

We would like to inform you that LLC "METINVEST-SHIPPING" announces a tender for the purchase of services for the transshipment and storage of pig iron from Ukraine to Italy - 25 thousand tons through the ports of Constanta in September 2026.

Please send your offers in accordance with the requirements below.

Parameter	Proposal requirements	
Category / Name of goods and materials	Pig iron transshipment and storage services: To Italy - 25 000 mt	Mandatory requirement
Unit of measurement	Transshipment of pig iron from railway wagons or barges through a warehouse to a sea vessel - euro/ton. Storage of pig iron in the warehouse - euro/ton/day. Other services - euros.	Mandatory requirement
Buyer in charge	Roman Voronin	
E-mail to accept offers	tender.mis@metinvestholding.com	Mandatory requirement
Commercial offer submission form	Letter on the company's letterhead or by e-mail	Mandatory requirement
Form of the procedure for selecting a supplier	Tender	
Criteria for determining the best offer	The quoted price of the service, a comprehensive analysis of the company's capabilities to perform the service according to the offer.	
Start date of proposal submission period (GMT +2:00)	21.08.2026	Mandatory requirement
Closing date of submission of proposals (GMT +2:00)	26.08.2026 18:00	Mandatory requirement
Terms of payment	30 calendar days from the date of receipt of the invoice by e-mail	Mandatory or as proposed
Delivery terms		Mandatory requirement
Technical standards and regulations		Mandatory requirement
Quantity to be supplied	25 thousand tons.	The quantity proposed to be supplied shall be specified
Contract currency	EURO	Mandatory requirement
Company status (Manufacturer/trader/distributor)	Specify the status	Mandatory requirement
Price in the contract currency less 20% VAT		Mandatory requirement
Other terms and conditions	The service is required at terminals in the ports of Constanta for transshipment of cargo from railway wagons or barges through a warehouse to a sea vessel and additional services, if necessary, terms of payment of invoices. The required minimum of a freight forwarder in the port: 1. Coordination of vessel nominations and confirmation of L/C at the port. 2. Coordination with the port of windows for unloading wagons. 3. Coordination of work on weekends and holidays. 4. Coordination of the vessel loading plan. 5. Control over the correct storage of cargo and its placement, control of the storage location, and even control of cargo residues after loading. 6. Closing the T1 customs declaration. 7. Printing necessary documents (MR, BL, Manifest and other). 8. Endorsement of necessary documents. 9. Sending documents by mail and DHL. 10. Reports on the availability of cargo in the port and en route. These reports must include complete information, such as the date of arrival and unloading at the port, balances in the port. 11. Control of the quantity and quality of cargo. Indicate in the proposal: 1. Cargo capacity of the warehouse, tons.	Mandatory requirement

	2. Vessel, wagon loading standards. 3. Technical characteristics of berths. 4. Conditions for fixing the vessel SSHINC-SSHEX. 5. Calculation of demurrage-dispatcher (or excluded). 6. Responsibility of the terminal for damage or loss of cargo. 7. Responsibility for unloading wagons, vessels on pre-agreed dates. 8. Cost of overtime transshipment - euro per ton. 9. Cost of overtime transshipment - euro per ton 10. Loss of cargo in %	
Delivery period	September-December 2026	Mandatory or as proposed

Consent to use the Buyer's standard forms of contracts is mandatory.

Proposals sent after the submission deadline specified in this RFP or sent to any address other than the address specified herein will not be reviewed. To participate in the tender via teleconference, contact persons and their telephone numbers shall be specified in proposals.

If you have any comments regarding activities of the Tender Committee, you can send your complaints or requests to the Appeal Committee by filling out an electronic form on the official website of Metinvest Group. <https://metinvestholding.com/ru/procurement/appeals-board>

In accordance with the procurement rules adopted by Metinvest Group, in order to participate in Metinvest Group tenders, new suppliers need to pass the pre-qualification procedure for the category/group of materials or services, within which the supplies will be performed. If you have any questions related to the pre-qualification procedure, please contact the buyer responsible for these procedures (contact information is given above).

According to the results of the supplier, selection procedure to the potential winner may be carried out on-site inspection before signing the contract, in order to determine the sufficiency of technological, financial, organizational, legal capacity of the supplier, the fulfillment of its obligations under the terms of the tender.

We look forward to mutually beneficial cooperation.

Note:

By conducting the Tender, "METINVEST-SHIPPING" LLC and other enterprises of Metinvest Group do not assume any obligations to conclude agreements, make supplies, purchase goods, etc. with the participants of the Tender, including the bidder who submitted the best offer.

This letter is for informational purposes only, is not a preliminary contract or an offer to enter into a contract (an offer), and is not intended to create obligations for the party that sent it.

Sincerely,

Director of branch



"METINVEST-SHIPPING" LLC in Odessa

Roman Voronin

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